

Government of Karnataka
Karnataka Industrial Areas Development Board

**Notice Inviting Expression of Interest for Programme Management Consultants
for Development of Industrial Corridors in Karnataka**

No.: TECSOK/KIADB/2008

Dated : 26.2.2009

Government of Karnataka proposes to implement Suvarna Karnataka Development Corridor Programme in the State. This Corridor envisages development of large Industrial nodes and Industrial Areas along National Highways and Laterals, as well as Rail lines. Broadly development is proposed to cover regions spread over Bangalore-Bidar via Bellary, Tumkur-Honnar via Shivamogga and Chitradurga-Mangalore via Udupi, as these have links with District Headquarters and State Headquarters.

Government of Karnataka intends to engage a Programme Management Consultant (PMC) for planning development of Investment Regions across the Corridor.

Expression of Interest from capable and experienced Consultants / Consultancy Organizations in the field of Programme Management of similar magnitude are invited, to enable the KIADB to shortlist eligible Consultants for the purpose of selection.

Consultants/Consultancy Organizations must satisfy the following criteria, to be eligible for shortlisting:

- (a) Should have minimum 5 years experience in PMC comprising conceptualization, feasibility studies, detailed project plans and advisory on mega infrastructure projects.
- (b) Should be able to commit an expert team of professionals with relevant experience for taking up this work.
- (c) The minimum average turnover of the Consultant / Consultancy Organizations from consultancy services shall be Rs. Five Crore per annum during the last three years. In case of consortium, the total turnover shall be reckoned as the sum total of the turnover of each member and the lead partner of the consortium shall have turnover of 50 % of the total turnover of the consortium members.

Expression of Interest will be screened by a Committee, constituted by the Government for this purpose and shortlisting consultants for pre-qualification. Short-listed consultants will be invited to participate in the tender process in two parts, for final selection by an Evaluation Committee. The Committee reserves the right to accept or reject any or all the proposals received without assigning any reason whatsoever. The decision of the Committee will be final and binding on the bidders.

A concept paper along with broad scope of services of PMC and checklist of details to be submitted, can be viewed at portal site for reference.

Interested Consultants / Consultancy Organizations may contact KIADB / TECSOK for further details and submit their EOI giving their background & relevant details, on or before 31.03.2009, at 5 pm, at the following addresses:

CEO & Executive Member,

Karnataka Industrial Areas Development Board (KIADB)

14/3, 2nd Floor, R.P. Building, Nrupathunga Road, Bangalore - 560 001.

Phone : (080) 22211066, 22215383, 22215069 E-mail :

CEO & Chief Adviser,

Technical Consultancy Services Organisation of Karnataka (TECSOK),

4th Floor, Basava Bhavan, Basaveshwara Circle, Bangalore - 560 001.

Phone : (080) 22266134 / 41512382 / 41138381 E-mail :

Checklist of Details to be submitted with EOI

1. Name and Address of the Consultant Organisation :
2. Consortium details :
 - Lead consortium partner :
 - Other partners :
 - (i)
 - (ii)
 - (iii)
3. Year of Establishment :
4. Contact person and Email ID :
5. Website, if any :
6. Financial details (please provide copy of Annual Reports for the past three years):
 - (a) Turnover for last three years :
 - Own :
 - Consortium partners :
 - (b) Networth :
 - Own :

- Consortium partners :

7. Organization structure : To be enclosed separately.

8. Manpower (with breakup for :
technical, financial, etc.)

9. Details of infrastructure projects implemented / in progress, in the following format:

Sl. No.

Title of the Project

Client

Project Outlay (Rs. Cr.)

Development model (PPP,JV, BOT, BOLT, DBOOT, etc.)

Time taken for financial closure (years)

1

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2

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3

5

Please add additional sheets, if required.

10. Please enclose an approach paper envisaged by your organization / consortium on development model.

Suvarna Karnataka Development Corridor Programme - Concept Paper

1. Background

1.1 The golden quadrilateral project of the Government of India, was aimed to provide an effective National Highway network connecting North to South and East to West. The Project envisages upgradation of National Highways as speed corridors for smooth transport of goods & commodities and the necessary logistics. Lateral upgradation of State Highways to National Highways was also a part of the Project.

As a sequel to the golden quadrilateral project, the Ministry of Commerce, Government of

India has proposed Industrial Corridors covering potential areas across the country. A project for development of Delhi-Mumbai Industrial Corridor has been initiated by commissioning IL&FS as consultants. This Project has focused on many potential areas lying between Delhi & Mumbai which can be logically served through connectivity with JNPT, Mumbai and Pipav, Gujarat.

The overall objective of such Industrial Corridors is to accelerate industrial growth through infrastructure support and enable contribution to the economy from potential areas along the Corridor.

1.2 In the budget 2008-09, the State Government spelt out its intension to implement Suvarna Karnataka Development Corridor Programme throughout the length and breadth of the State for Industrial Development. Such a corridor will possibly benefit many potential areas in the Karnataka Region from Bangalore to Belgaum and laterals of about 50 to 1500 kms. from the national highway and rail network, both of which can form the necessary freight corridor for trade industry. Conceptually identification of investment regions backed by core infrastructure would be the key for development along the Industrial Corridor.

2. Core Infrastructure

Core infrastructure such as energy, road & rail linkages, inland container depots, free trade zones and urban infrastructure are the major key segments to take advantage of this Corridor to make a significant impact on Karnataka's economic growth. The corridor proposes to cover about 11 District headquarters and more than 20 major towns along the highways/major roads and rail links. As a part of this Programme, the major industrial corridors/zones/nodes are proposed along the following:

- Bidar-Gulbarga-Bellary-Hiriyur

- Tumkur- Honnavar via Shivamogga

- Chitradurga-Mangalore via Shivamogga -Udupi

- Chitradurga-Hospet-Koppal-Raichur

- Chitradurga-Hospet-Bagalkot-Bijapur

3. Special Industrial Zones

The Department of Industries & Commerce, Government of Karnataka proposes to develop following six Special Industrial Zones on the PPP model :

Steel : Covering Bellary, Koppal, Raichur, Bagalkot, Haveri and other Districts.

Cement : Covering Gulbarga, Bagalkot, Chitradurga, Belgaum and other Districts.

Food Processing: Covering Bangalore Rural, Kolar, Shivamogga, Bagalkot, Bijapur, Davanagere and other Districts.

IT / BT : Covering Mysore, Mangalore, Hubli-Dharwad, Belgaum, Shivamogga and Gulbarga.

Automobile: Covering Ramanagara, Shivamogga and Hubli-Dharwad.

Garment: Covering Bangalore Rural, Tumkur, Kolar, Mandya, Belgaum, Bidar, Dharwad and other Districts.

The Special Industrial Zones have connectivity with a network of roads, comprising National highway, State highway and major district roads. Further, Government of Karnataka has launched an initiative to develop about 10,000 kms. of core road network and 12,600 kms. of rural connectivity in the State on a public-private partnership framework. A large part is also connected by rail and air links are planned.

Broad Scope of services of Programme Management Consultants for Development of Industrial Corridors in Karnataka

I. Conceptualisation of the Programme and its coverage :

- Concept of Corridor
- Justification of proposed Corridor
- Perceived advantages to accelerating development of Karnataka
- Identification of infrastructure required to be developed
- Identification of candidate industries / service providers, etc.
- Investment generation (across sectors)
- Employment generation (across sectors)
- Utilisation of local resources
- Perceived impact of the Corridor and time lines.

II. Presentations on the Programme to various organizations and stakeholders :

- State Government for acceptance and approval
- Central Government for acceptance and approval
- Other stakeholders (inter-departmental coordination)
- Launching of the programme

III. Identification of the area for coverage.

- Geographical mapping,
- Identification of potential industrial zones / corridors / investment regions / investment nodes along the corridor
- Identification of infrastructure like major roads, power supply, water sources required to be developed / augmented to facilitate the investors
- Identification of potential sites and resources for sector specific zones
- Identification of potential candidate industries
- Identification of investment opportunities
- Identification of projects for development in PPP / other modes
- Any other activity relevant to the programme area.

IV. Engagement of consultants / technical experts for firming up Master Plan /DPR / engineering studies, etc.

- Bid process management for selection of private partners for infrastructure projects
- Supervision of the delivery and quality of appointed consultants
- Time schedules

V. Estimation of Investment Outlay for the programme

Estimation to broadly list the investment across the sectors.

- Infrastructure : Land, industrial areas, utilities, power, water, attendant townships and other supporting facilities.
- Roads and connectivity
- Rail links
- Industrial units
- Service providers
- Others

VI. Funding of Programme Outlay and phased requirements

Identification of likely funding agencies

- PPP and other modes
- Government
- Investors
- National and International agencies

(Broad outline can indicate the equity and debt components for each of the components).

Phased requirement of funds

VII. Other measures

- Interface with potential investors for identifying support / incentives /concessions
- Seed capital / venture capital support to the extent applicable
- Facilitation through inter-departmental coordination, as required.

VIII. Monitoring of project progress over the stipulated time frame and milestones using

modern techniques. This to facilitate corrective action that may be required to control time overruns.
